

BLACKWING

FULL-TIME JOB OPENING ACCOUNT MANAGER

Blackwing is hiring a full-time Account Manager to build, develop and maintain business relationships with independent retail shops. Current channels include bookstores, lifestyle shops and coffee houses. This position reports directly to the Vice President while working closely with all members of a close-knit team to build an iconic brand.

The ideal candidate will have excellent verbal and written communication skills and be able to:

- Meet and exceed sales goals.
- Secure new business in highly competitive situations.
- Motivate themselves and stay organized.
- Travel overnight on occasion.
- Work independently.
- Develop and maintain strong brand and product knowledge.
- Tell stories well.
- Maintain a positive attitude and willingness to learn.

Details and Benefits:

- Full-time salaried position in a fun working environment that fosters creative thinking
- Platinum healthcare package (medical, vision and dental)
- 401k program with employer match
- Flexible time off policy
- Paid skill training

To apply, send resume and portfolio to Careers@Blackwing602.com

BLACKWING

WHO IS BLACKWING?

Blackwing pencils were favored by award-winning creators throughout the 20th century. Despite a cult following, Blackwing pencils fell victim to a cost cutting culture in the 1990s and were discontinued. That didn't stop devotees from paying as much as \$40 per pencil to seize unused stock. In 2010, Stockton company Cal Cedar drew from nearly a century of experience to bring Blackwing pencils back for a new generation of writers, artists, and others seeking a more natural lifestyle.



Blackwing's parent company, California Cedar Products, was founded in 1917 by the same family that owns it today.

Blackwing has been talked about in the *Wall Street Journal*, the *New Yorker*, *Vogue Magazine*, among others. Blackwing products are sold at over 1,000 independent stores worldwide, in places such as bookstores, hardware stores and men's lifestyle shops.

VOGUE

THE WALL STREET JOURNAL
WSJ

THE
NEW YORKER

GEAR PATROL

WHO ARE WE LOOKING FOR?

We are looking for **Ambitious** and **resourceful** professionals who want to help build an iconic brand.

For more information, please email to Careers@Blackwing602.com.

blackwing602.com | @Blackwing on Instagram